



Appalachian Sustainable



Combined Meeting Offers NC Sawmill Tours

Appalachian Hardwood Manufacturers Inc. will join with the Hardwood Manufacturers Association and the Appalachian Lumbermen's Club on Oct. 9-11 in Asheville, NC, for meetings and tours.

This is the second year for the joint meeting which allows members of the two groups to network and visit hardwood operations. The 2012 meeting will be headquartered at the Crowne Plaza in Asheville, NC.

The daily tours will be held at:

Columbia Forest Products plywood and veneer plant, Old Fort, NC

Oak Valley Hardwoods sawmill and distribution yard, Marion, NC

Gilkey Lumber Co., Rutherfordton, NC

T & S Hardwoods, Sylva, NC

Oaks Unlimited, Waynesville, NC

For information on the equipment that will be featured on the tours, visit www.HMAmembers.org. The stops include band mills, distribution yards and a plywood production plant.

"This is a great opportunity to see new equipment at modern facilities and how these companies produce lumber and plywood," said Tom Inman, AHMI president. "All of these companies are AHMI members and do a terrific job."

The program begins with the ALC meeting on Oct. 9 at the hotel. The reception is at 6 p.m. with dinner at 7 p.m. and a program on plans to reintroduce a hybrid American Chestnut into the Appalachian hardwood forest. The speaker is the executive director of the American Chestnut Foundation.

(See Fall Tours on page 2)

AHMI Hosts Networking Reception At NHLA

Appalachian Hardwood Manufacturers, Inc. will host a reception during the National Hardwood Lumber Association Annual Convention for a gathering of Verified Sustainable Hardwood Lumber Producers and Distributors.

The event is Thursday, Sept. 13 at 2 p.m. with drinks and refreshments. Members are encouraged to participate for a time of networking and bring along a prospective member to learn about:

- AHMI's Verified Sustainable program
- Export Promotions
- Joint Fall Meeting with HMA and ALC
- 2013 Annual Meeting in Orlando, FL
- Many benefits of membership

Appalachian Hardwood Manufacturers Inc.
Reception Thursday, Sept. 13 at 2 p.m.
Networking - Information - Refreshments



Monthly newsletter of Appalachian Hardwood Manufacturers, Inc.
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Meetings

2012 Fall Meeting & Tour - Oct. 9-11

Crown Plaza, Asheville, NC

2013 Annual Meeting - Feb. 28-March 3

Hyatt Grand Cypress, Orlando, FL

2013 Summer Conference - July 27-30

The Greenbrier, White Sulphur Springs, WV

The way I see it...

By Tom Inman, AHMI President

the promotion of Appalachian hardwood lumber, logs and products is in full swing for the late summer and fall.

Hundreds of buyers visited the AHMI booth at the International Woodworking Fair in Atlanta. More than a dozen Chinese buyers were in Georgia, North Carolina, Virginia and Pennsylvania meeting with AHMI members.

I have visited several prospective Consumer members in the past three weeks in North Carolina, Tennessee, Virginia and Kentucky. We discussed the benefits of Appalachian hardwood lumber and doing business with AHMI members.

In the next few weeks, I will attend the NHLA convention and we will host our first Appalachian reception at the convention on Thursday afternoon at 2 p.m. We will have drinks, refreshments and information on the association for members and their guests. Please use this as a networking time.

The Hardwood Federation Fly-In immediately follows on Sept. 19-20 in Washington, DC. We will take the Appalachian message to Congress and you are invited to participate and visit with your elected official.

The agenda includes a Hardwood Federation business session on Wednesday morning and then Hill visits that afternoon. A reception is planned with Republican lawmakers that evening.

Then its breakfast with the Democrats on Thursday morning and more Hill visits. This is the perfect time for you to talk to your representatives and their staff.

Our fall meeting and tours follow that in early October in Asheville and then the fall High Point Furniture Market. We will complete the Furniture Species and Design Survey to track what is on display in High Point.

It is a busy time but why we exist. I told folks at IWF that AHMI is an extension of their sales and marketing team. We are here to promote the products from our region and more importantly the people who make them.

Please take advantage of these opportunities whenever you can join us.



MEMBERSHIP

AHMI welcomes the following new member:

Distributor

Hermitage Hardwoods
Wesley Boles
PO Box 698
Cookeville, TN 38506

New members are the lifeblood of the association and if you know of companies that should join, please contact the AHMI office at (336) 885-8315 or info@appalachianwood.org.

Please mark your calendars for a meeting of Appalachian Hardwood Manufacturers, Inc. during the 2012 National Hardwood Lumber Association. You are invited to participate with potential members to introduce them to AHMI. The reception is Sept. 13 from 2-4 p.m. in Chicago.

Fall Tours from page 1

The tours begins at 7:30 a.m. on Wednesday and Thursday. There is bus transportation planned each day but a reservation must be made.

A reception and dinner is planned for Oct. 10 at the Crowne Plaza. The program ends before lunch on Thursday.

A registration form is on page 6 of this newsletter. You may also register online by following the link at www.appalachianwood.org/meetings.htm.

To reserve a hotel room, please contact the Crowne Plaza Tennis and Golf Resort, 1 Resort Drive, Asheville, NC 28806, or telephone 1-800-733-3211 and use the code: Hardwood Lumber. The rates are \$139 Single; \$149 Double; \$154 King; \$164 King Double and all include breakfast buffet. **The room cutoff is Sept. 19, 2012.**

The Crowne Plaza offers a discounted shuttle rate to and from the Asheville Regional Airport. Taxi service is available. The hotel also offers unlimited play on the 9-hole golf course to meeting attendees: \$35/per person, including cart.

There is informal golf available on Tuesday, Oct. 9 in Asheville. For more information or the schedule, please contact the AHMI office at (336) 885-8315.

AHMI Hosts Chinese Log, Lumber Buyers

Appalachian Hardwood Manufacturers, Inc. recently hosted a group of log and lumber buyers from China. The delegation traveled to the International Woodworking Fair in Atlanta and then had sawmill and distribution visits in North Carolina, Virginia and Pennsylvania.

AHMI hosted receptions in Asheville, NC, and High Point, NC. More than 20 AHMI member companies participated and discussed lumber availability with the buyers representing 12 companies.

The trip was organized by the Hardwood States Alliance, North Carolina Department of Agriculture, and Virginia Department of Agriculture.

AHMI exchanged gifts with the group giving them an Appalachian Hardwood Verified Sustain-



The Chinese group and AHMI exchanged gifts. From left are Wu Lixian, Sunline Wood; He Liwang, Yuanye Wood Co.; Tom Inman, AHMI; and Guo Yonggui, Heyang Wood

able plaque marking their visit. The group presented Inman with a plaque from the National Hardwood Council of STIA.

The buyers were interested in Appalachian Poplar, Walnut, Hard Maple and Cherry. Many were seeking prices and availability.

"This was a very good event for our Exporters to visit with legitimate buyers who were ready to buy," said Inman. "The participants were very pleased that AHMI was able to get them in front of these qualified people.

A list of companies and buyers available from the AHMI office at (336) 885-8315.

Toto Robinson reviews his inventory with the Chinese buyer group during the High Point reception



Increased Crowds, Interest Highlight IWF Show

Appalachian Hardwood Manufacturers, Inc. made hundreds of contacts with cabinet, furniture and door manufacturers at the 2012 International Woodworking Fair in Atlanta in August.

The show attracted thousands of wood manufacturers with show organizers estimating 10 percent increase from 2010. AHMI had its Verified Sustainable booth on the main floor and distributed more than 600 AHMI Verified Sustainable Resource Guides, hundreds of Height of Beauty pamphlets, and more.

"This was a very productive show with an unusual amount of cabinet shops and door manu-

facturers," said Tom Inman, AHMI president. "Many inquiries were for walnut, poplar, hard maple, cherry and ash."

More than 20 AHMI members had their own space at the show. Other companies like Roy Anderson Hardwoods, Penn-Sylvan International, Sisler Lumber Co., Oak Ridge Hardwoods, and Liberty Lumber Co. assisted Inman in the AHMI booth.

Thousands of new products from nearly 1,000 of the world's top manufacturers of machinery, supplies and service were on display. The next IWF will be in August 2014.

Griffith Lumber Is Finalist For Comeback Award

WOOLWINE, VA - Griffith Lumber Company, a sawmill operation, has been selected as a finalist in a University of Virginia competition that highlights and promotes the most resilient businesses in economically-challenged parts of the Commonwealth.

“For the Darden School of Business—one of the best business schools in the country—to nominate our business as a finalist is a true honor,” said President Bruce A. Griffith.

The Griffith family has run its Patrick County sawmill operation, selling wholesale lumber and byproducts such as wood chips, sawdust, biomass fuel and bark mulch to customers around the world, for four generations. In 2009, Griffith Lumber Company and its neighbors faced difficult

times. Furniture and forest product plants and textile mills had closed, shipping production and jobs overseas. And a major fire roared through the company’s sawmill, putting 40 people out of work and the Griffith family at a crossroads.

The Griffiths leased two nearby sawmills to keep employees working while they rebuilt their own burned-down mill. More than 100 jobs were created or saved through this collaboration.

Griffith Lumber Company is one of 11 finalists from among 21 semi-finalists and 59 total businesses statewide to enter Tayloe Murphy Resilience Awards competition, which honors healthy entrepreneurial-based businesses in areas facing high unemployment, high poverty and low entrepreneurial activity.

Reducing Energy Workshop Set At VT

Reducing Energy Using Lean Thinking workshop is scheduled for Sept. 27 from 9 am to 4:30 pm at the Virginia Tech Roanoke Center in Roanoke, VA. The workshop will inspire new visions and strategies to address energy costs.

Attendees will have a better opportunity to understand lean and potential energy savings with the implementation of lean principles into their process. They will learn about energy management systems and benefits.

The workshop is designed for Plant Managers, Quality Engineers, Process Engineers, Procurement Managers, Plant Engineers, Energy Managers, Energy and Environment Engineers and Medium Enterprise Managers.

The registration fee is \$50 and includes Certificate of attendance and CPU credits, two coffee breaks and one lunch per day, material print outs and spreadsheet templates.

To register please visit: <http://www.woodinnovation.org/?p=563>

For further details or questions please contact Henry Quesada at quesada@vt.edu or (540) 231-0978.

VA Takes Ash Borer Quarantine Statewide

Virginia has expanded its quarantine for the emerald ash borer statewide.

Under the Virginia Department of Agriculture and Consumer Services quarantine, live ash and ash lumber products as well as hardwood firewood are no longer subject to localized movement in certain parts of the state.

The expansion has occurred because the highly destructive beetle most recently has been discovered in Buchanan, Caroline, Giles, Hanover, Lee, Prince Edward, Stafford and Warren counties. It already has been discovered in numerous other localities.

The larvae feed on the inner bark of ash trees, ultimately causing the tree to fail to take in water and nutrients. Federal officials think the insect likely arrived in the United States on solid wood packing material carried in cargo ships or airplanes originating in its native Asia.

Virginia companies who ship products to states outside the quarantine must be inspected and certified by the state. The EAB compliance officer is Valerie Lund and her telephone is (703) 257-4107 for more information or to schedule an inspection.

American Woodmark Invests In WV Plant

CHARLESTON, WV — American Woodmark Corp. has announced plans to invest \$15.2 million in its South Branch manufacturing operation in Moorefield, WV. A statement by Gov. Earl Ray Tomblin said the cabinet manufacturer plans to hire 187 employees over the next three years.

The news reverses a previous decision in December by American Woodmark to close the outdated Hardy County, WV, components plant.

American Woodmark manufactures kitchen and bath cabinets for the remodeling and new home construction markets under the brands: American Woodmark, Shenandoah, Potomac, Timberlake and Waypointe. It operates nine manufacturing facilities located in Arizona, Georgia, Indiana, Kentucky, Maryland, Tennessee, Virginia, and West Virginia. The company also has nine builder service centers located across the country.

Ethan Allen Registers U.S. Plants For EFEC

HIGH POINT — Ethan Allen has completed registration of the American Home Furnishings Alliance's EFEC environmental program at all of its domestic manufacturing facilities.

EFEC - Enhancing Furniture's Environmental Culture - is a voluntary environmental management program created by the AHFA. The program has been implemented at 73 facilities in 12 U.S. states and Mexico.

The EFEC program recognizes the Appalachian Hardwood Verified Sustainable program that lumber from the region is green and sustainably managed.

The Ethan Allen facilities include an Old Fort, N.C. wood furniture plant; a Maiden, N.C., upholstery manufacturing complex; a Beecher Falls, Vt., wood furniture plant and sawmill that dates to the 19th century; an Orleans, Vt., wood furniture plant; and a Passaic, N.J., home accents plant and distribution facility.

Ethan Allen said it plans to extend the program to its 150 company-owned retail locations.

Upcoming AHMI Activities

Appalachian Hardwood Manufacturers, Inc. will attend / display at the following meeting, trade shows and other events to promote AHMI members and products in 2012:

Sep. 12-15 - National Hardwood Lumber Association Convention, Chicago, IL

Sep. 18-20 - Hardwood Federation Fly In, Washington, DC

Oct. 3-5 - NC Forestry Association Annual Meeting, Asheville, NC

Oct. 9-11 - Fall Meeting with ALC and HMA, Asheville, NC

Oct. 13-18 - High Point Furniture Market, High Point, NC

Oct. 16 - High Point Furniture Market Species and Design Survey

Oct. 22 - Penn York Lumbermen's Club, Farmington, PA

For more information, contact AHMI.

Hardwood Federation

Annual Fall Fly-In

Sept. 19-20, 2012

Washington, DC

Hyatt Regency, Capitol Hill

Join other leaders in the hardwood industry as we meet with members of Congress, the staffs on key House and Senate committees, and representatives of the Obama Administration in Washington, DC.

All forest products companies and employees are encouraged to participate and speak up for the industry.

For hotel reservations please call 1-888-421-1442 and mention the Hardwood Federation Fly-In for the reduced rate or visit <https://resweb.passkey.com/go/16bb091>.

To register for the meetings, please visit www.hardwoodfederation.net.

If you have questions or need additional information, contact AHMI at (336) 885-8315.

REGISTRATION FORM

Please send this form, with payment, to:

Hardwood Manufacturers Association 665 Rodi Road, Suite 305 • Pittsburgh, PA 15235

Register online at www.HMAmembers.org or

Fax: **412.244.9090**

Questions? Call the HMA office at 412.244.0440.

Company _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail address _____

Name of those attending (for name tags):	Check box if riding the bus on	
	Wednesday	Thursday
_____	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>

To guarantee a seat on the bus, please check the appropriate blocks above. Available bus seats will be filled on a first-come, first-served basis after all pre-registered riders have boarded the bus.

Members attending x \$150 each \$ _____

Non-members attending x \$250 each \$ _____

Appalachian Lumbermen's Club Dinner attending x \$45 each \$ _____

I am enclosing a check with this registration

OR

Charge to my credit card: VISA MASTERCARD

Account Number _____

Expiration Date _____

Cardholder Name _____

Authorized Signature _____

Registrations will not be accepted without a designated form of payment.
Any credit card disputes resulting in a chargeback will include a \$25 fee, payable by the cardholder.