



Appalachian Sustainable



Crowd Grows For Classic Summer Meeting

Registrations continue to mount for the Appalachian Hardwood Manufacturers, Inc. Classic Summer Conference at The Greenbrier on July 24-27.

The association returns to a member favorite The Greenbrier for what will be a classic and memorable event. AHMI has invited former chairmen who are retired from the lumber industry to return and meet the current and future association leaders.

"Chairman Mike Parton thought this year was the perfect time to get the past, present and future together at The Greenbrier to talk about the industry," said AHMI President Tom Inman. "The Greenbrier has been the Appalachian meeting place for many summer meetings and we want to keep that tradition alive."

An exciting feature for 2010 is the Greenbrier Classic PGA Tour Golf Tournament will immediately follow the AHMI meeting. Members

will also be among the first to experience the new restaurants, gaming and shopping of the Greenbrier and encounter PGA professionals in house for the event.

The program begins with an informal reception for early birds on Saturday, July 24 at 6 p.m. On Sunday, July 25, optional golf is available along with the enjoyment of new and renovated Greenbrier amenities. Meeting registration begins at 4 p.m., a reception for former chairmen at 5 p.m. and then the Welcoming Reception at 6 p.m. Sunday

The Monday business session kicks off with the "Appalachian Hardwood Collection" by Vaughan-Bassett Furniture. Doug Bassett, vice president of manufacturing, will share the overwhelming success of the new line at the High Point Market and plans for expansion. Vaughan-Bassett, headquartered in Galax, VA, maintains production of its furniture in the Appalachian region.



New AHMI Office

Appalachian Hardwood Manufacturers, Inc. has moved.

The new location is:
816 Eastchester Drive, High Point, NC 27262.

The handicapped accessible building includes offices, conference room, work room, storage and restroom facilities. There is ample parking in both the front and rear and professional offices are located along each side. See story on page 2.

Monthly newsletter of Appalachian Hardwood Manufacturers, Inc.
P.O. Box 427, High Point, NC 27261
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e mail: info@appalachianwood.org
web: www.appalachianwood.org



Meetings

2010 Summer Conference - July 24-27

The Greenbrier, White Sulphur Springs, WV

2011 Annual Meeting - March 3-6, 2011

Ponte Vedra Inn & Club, Ponte Vedra, FL

2011 Summer Conference - July 23-26

The Nemacolin, Farmington, PA

The way I see it...

By Tom Inman, AHMI President

...the Greenbrier is all abuzz getting ready for the Appalachian Hardwood Manufacturers, Inc. Summer Conference. The Casino at The Greenbrier, dozens of new shops and two new restaurants will all open on July 2, just in time for our meeting.

Oh, and also there is this PGA golf event, The Greenbrier Classic, that begins on July 29 and that could have a little to do with it. But AHMI is coming too!

Mike Parton, Rick Armstrong and I recently completed the final site inspection at The Greenbrier. We found hundreds of construction workers and staff diligently completing the expansion and renovation.

While most of the Greenbrier remains unchanged, the new areas will be very impressive and an experience you will remember. Greenbrier folks expect to sellout while we are there so I STRONGLY encourage you to make your reservations today.

AND get your dining reservations at the same time before June 18 while they are still holding space for the Appalachian Hardwood group.

We have a great lineup of speakers, sporting events, receptions and have invited the former chairmen who are retired to return. It all adds up to what should be a Classic meeting.

Chairman Mike Parton says the casino is no big deal for lumbermen. "It's a whole lot more of a gamble being in the lumber business right now than at the casino" he mused to the board during a recent teleconference.



MEMBERSHIP

HIGH POINT - Appalachian Hardwood Manufacturers, Inc. welcomes the following new member to the association:

Distributor

Kepley-Frank Hardwoods
Jim Kepley
975 Conrad Hill Mine Rd.
Lexington, NC 27292

New members are the lifeblood of the association and we need your help connecting with new people or former members. Please call the AHMI office at (336) 885-8315 with suggestions of customers and competitors who can benefit from participation in the association.

AHMI Move Complete

Appalachian Hardwood Manufacturers, Inc. has completed its move to a new location: 816 Eastchester Drive, High Point, NC 27262. The telephone and fax numbers and mailing address are the same.

The office is on one of High Point's busiest streets and provides easy access for members and guests. It is a former a hardwood lumber sales office and has hardwood floors, moulding and our Appalachian Hardwood furnishings. The lot is surrounded by Oak and Maple trees.

On your next visit to High Point, please call ahead and make plans for a visit.

Upcoming Events For Appalachian Hardwood Promotion

Appalachian Hardwood Manufacturers, Inc. will attend / display at the following shows and other events:

July 24-27 - AHMI Summer Conference, The Greenbrier, White Sulphur Springs, WV

Aug. 12-13 - Wood Moulding Manufacturers Association, Asheville, NC

Aug. 22-24 - Global Competitiveness of Hardwood Products: Strategies for Success in China,

Lansdowne Resort, Lansdowne, VA.

Aug. 24-28 - IWF, Atlanta, GA

Sept. 14-15 - Hardwood Federation Fly-In, Washington, DC

Oct. 13-16 - NHLA, Vancouver, BC

Oct. 16-22 - High Point Furniture Market, High Point, NC

If you are interested in these events, please contact AHMI at tom@appalachianwood.org.

(See Summer on page 3)

Summer from page 1

A second session will expand on 2009's program with the expansion of AHMI's own group certificate for forest management and chain of custody certification. A third session will explain the benefits of social media and marketing in 2010.

Following the business session, golf and sporting clay tournaments are set for Monday afternoon. A reception will be held Monday evening.

The conference AHMI Board of Trustees meeting Tuesday morning. The Hardwood Federation will host a PAC breakfast on Monday.

Meeting participants have access to Greenbrier Classic PGA Tour ticket books for a discounted rate. The books range in price from \$133 and up for AHMI members and provide access to each practice and tournament round and many allow access to Tour tents and special events. Advanced purchase required.

Greenbrier room reservations should be made today at www.greenbrier.com and enter the group code APPALACHIAN HARDWOOD. The room block will be released on June 24 and the Greenbrier is expecting full occupancy.

AHMI meeting registration is available at www.appalachianwood.org/meetings.htm and a form is included on page 6 of this newsletter.

Reservations for dinner are required for most

Unified Hardwood Vision Solicits PR Firms

A months-long effort to build a unified, focused program for promoting American hardwood and hardwood products has moved from the idea to action phase.

The Unified Hardwood Vision group will select a public relations firm to embark upon an unprecedented campaign aimed at returning hardwoods to their rightful place as a sustainable, renewable, dependable building and furnishings material. According to Terry Brennan of Baillie Lumber who chairs the project, the progress made to date is due "to the personal commitment of various industry leaders and their willingness to put time and effort into working collaboratively to determine what is needed and to make it happen".

The Unified effort has tapped into virtually ev-

Summer Conference Agenda

Saturday, July 24

6 pm - Early arrival reception

Sunday, July 25

10 am *Optional* Golf for early arrivals (*contact the AHMI office for details*)

4-6 pm - Registration open for materials

5 pm - Former Chairmen Meet

6 -7 pm - Reception

Dinner on your own

Monday, July 26

8:30 am - General Session

Appalachian Hardwood Furniture

Forest and Chain of Custody Group Certification Programs

Social Media Marketing

12:30 - Golf Tournament

1 pm - Sporting Clays Tournament

6-7 pm - Reception

Dinner on your own

Tuesday, July 27

8 a.m. AHMI Board of Trustees breakfast

Enjoy the Greenbrier Classic Golf Tournament

Practice Rounds (*ticket required*)

of The Greenbrier's restaurants. AHMI members can make reservations until June 18 when they are released to all guests. We strongly encourage you to make your dinner reservations early!

ery segment of the industry from landowner to manufacturer, and was featured at the 2010 AHMI Annual Meeting

Brennan said the economic challenges of recent years has intensified the recognition that a high visibility promotion effort was essential to restoring hardwood industry's competitive advantage.

Proposals submitted to the Vision team have outlined strategies for researching consumer and specifier preferences and developing a hardwood "branding" campaign to be adopted widely throughout the industry.

For questions on the Unified Hardwood Vision project, contact Grace Terpstra at 202-261-1323 or grace@terpstraassociates.com.

AHMI Forestry, AHFRA Tour Set June 17-18

The 2010 Appalachian Hardwood Manufacturers, Inc.'s Forestry Division workshop, meeting and tour will be June 17-18 in Elkins, WV. AHMI will again partner with the Appalachian Hardwood Forest Research Alliance for this meeting and tour.

The Hardwood Silviculture Regeneration workshop will begin at 1 p.m. at the Days Inn and will be lead by Dr. Tom Fox of Virginia Tech. He will discuss the regeneration models that have been developed and attendees should plan to bring a laptop to complete their own work. The next day, attendees will go to the field in the Elkins area to review stands and compare results.

The meeting will include a reception at 5:30 p.m. on June 17 followed by dinner. The dinner program will be discuss skid trail rehabilitation and research work done in Virginia. Plans for an ex-

panded research project in West Virginia will be presented.

The program will be June 17-18 at the Days Inn Randolph Center, 1200 Harrison Ave., Elkins, WV. The reception and dinner will be held in the same facility and the tour will depart on Friday at 8:30 a.m. and will return before lunch.

AHMI has requested eight (8) hours of Continuing Forestry Education credits from the Society of American Foresters and certificates should be available at the meeting upon completion.

Meeting registration fee is \$65 and includes materials, breaks, reception, and dinner. This meeting is open to all AHMI members and guests.

Please complete the form below and mail before June 14 with your credit card information or check to AHMI.

Agenda & Registration

Thursday, June 17

Workshop at 1 pm at Days Inn - Hardwood Regeneration Models with Dr. Tom Fox

Reception at 5:30 pm, Dinner at 6:30 p.m. at Dukes Steakhouse (in Days Inn)

Program at 7:15 pm Skid Trail Research Proposal and AHFRA Meeting

Friday, June 18

Forest Tour at 8:30 am leaves from Days Inn

MEETING FEE: \$65 per person (includes materials, reception, dinner, breaks)

NAME: _____ Fee: \$65

NAME: _____ Fee: \$65

COMPANY: _____

ADDRESS: _____

CITY: _____ ST _____ ZIP _____

CREDIT CARD PAYMENT (Visa or Mastercard only)

CARD NUMBER _____ EXPIRATION _____

CARD BILLING ZIP CODE _____

PLEASE RESPOND BY June 14. You may also send payment by check with registration.

Mail to: AHMI, PO Box 427, High Point, NC 27261. Please duplicate this form if needed.

Hotel Information

Days Inn, Randolph Center, 1200 Harrison Avenue, Elkins, WV 26241. Tel. (304) 637-4667

AHMI room block is "Hardwood." Single rooms are \$59.85 plus tax per night; Queen suites are \$89 plus tax per night. A limited number of rooms so make your reservations early.

8 Continuing Forestry Education Credit Hours approved by the Society of American Foresters

AHMI Co-Sponsors Chinese Market Strategies

Appalachian Hardwood Manufacturers, Inc. is a cosponsor of the Global Competitiveness of Hardwood Products: Strategies for Success in a Chinese Market workshop set for Aug. 23-24, 2010, at the Lansdowne Resort, Lansdowne, VA.

The program is designed for Forest Products Trade Organizations, Forest Products Industry Personnel, Corporate Executives, Timberland Investors - REITs/TIMOs, and Appalachian Hardwood Producers. This conference explores the opportunities and barriers confronting the US hardwood market in an increasingly challenging global economy. Industry leaders from both the US and China will discuss strategies to improve trade relationships and eliminate trade barriers.

Presentation topics include US-China trade barriers, Lacey Act, Housing market outlook, and

Increasing global competitiveness.

Conference fees (registration fee, 2 nights lodging, reception, and all meals for the duration of the conference) are \$700 per attendee.

Reservations should be made no later than July 20, 2010 for preferred rate. Registrations received after this date will increase to \$800 per attendee. Single day registration is available at www.wdscapps.caf.wvu.edu/trade/.

For information, contact Sue Dimmick, Event Coordinator, WVU Division of Forestry and Natural Resources, TEL: (304) 293-0020 or FAX: (304) 293-2441 or EMAIL: sue.dimmick@mail.wvu.edu or Dr. Jingxin Wang, Program Chair, WVU Division of Forestry and Natural Resources, TEL: (304) 293-7601 or FAX: (304) 293-2441 or EMAIL: jxwang@wvu.edu

Lumber Grading Course In PA

A four-day National Hardwood Lumber Association Lumber Grading Short Course will be held July 19-22 at the McKeever Environmental Learning Center in Sandy Lake, PA.

This four-day workshop will include a thorough study and explanation of the NHLA Rules Book, emphasizing the basics of hardwood lumber inspection. Classes will begin at 8 a.m. and end at 4 p.m.

This three-day short course will be taught by Barry Kibbey, NHLA National Inspector. The seminar fee includes food, lodging, registration, course materials, NHLA Rules Book and a Certificate of Completion. Please bring a notebook and a grading stick, if you have one.

Enrollment is limited to 25 students and is on a first-come, first-serve basis. The cost is \$295 US per person

Please send payment, in the form of a check, of \$295 per person with your registration. Checks should be made payable to McKeever Center/SRU.

For additional information, contact info@mckeever.org or 724-376-1000. Mail your information and check to McKeever Environmental Learning Center, 55 McKeever Lane, Sandy Lake, PA 16145.

Comment Period Open On National Fire Standards

The National Fire Protection Association (NFPA) Standard 664 for woodworking facilities is currently in its revision cycle and is actively considering proposed revisions.

All interested parties should obtain the Report on Proposals (ROP) and make comment on the proposed revisions under consideration. It can be accessed by the following link: <http://www.nfpa.org/aboutthecodes/AboutTheCodes.asp?DocNum=664>

There are a number of issues under consideration that the membership may find of interest which include:

- Required signage on all dust collectors (Log #19)
- Requirements for access doors on ducting (Log #3)
- Requirements for explosion isolation equipment on return air ducts (Log # CP13)

The latter issue may have serious economic ramifications for woodworking operations by mandating explosion isolation devices on all return air ducts from an outdoor dust collector.

2010 Classic Summer Family Conference

The Greenbrier, White Sulphur Springs, WV July 24-27, 2010

To accurately plan the functions and make sure all participants are included on the Registration List, please complete this form and return it with your check or complete the credit card information below by July 9, 2010 to AHMI, P.O. Box 427, High Point, NC 27261.

MEETING REGISTRATION FEES:

AHMI MEMBER - \$240 per person

GUEST - \$340 per person

MEMBER SPOUSE - \$125

GUEST SPOUSE - \$225

CHILDREN 12 & older - \$50

CHILDREN UNDER 12 FREE!

Full registration will be refunded on cancellations received by July 9, 2010. Cancellations received after that time will be subject to 50% forfeiture.

PLEASE REGISTER THE FOLLOWING FOR AHMI'S CLASSIC SUMMER CONFERENCE

Name: _____ Badge Name: _____ FEE: \$ _____

Name: _____ Badge Name: _____ FEE: \$ _____

Company: _____

Address: _____

City/State/Zip: _____

AHMI GOLF TOURNAMENT (Monday at 12:30 p.m. Greenbrier Course)

Name: _____ Hdcp _____ FEE: \$175

Name: _____ Hdcp _____ FEE: \$175

SPORTING CLAYS TOURNAMENT (Monday at 1 p.m. The Greenbrier Gun Club)

One round of 100 - Includes gun, targets and ammunition

Name: _____ FEE: \$160

Name: _____ FEE: \$160



GREENBRIER CLASSIC PGA TOURNAMENT (badge for practice and tournament rounds)

Name: _____ # of Badges _____ @ \$133 ea. **TOTAL:** _____

The Grounds Badge will provide tournament admittance for the entire week including practice rounds on Monday - Wednesday and the competition on Thursday - Sunday. Higher level badges are available from The Greenbrier.

Total _____

Check enclosed _____

Credit Card: VISA / MasterCard # _____

Expiration date _____

Name on card: _____

Billing zip code _____

You may also register online at www.appalachianwood.org/meetings.htm.

Room reservations should be made online at www.greenbrier.com and use code APPALACHIAN HARDWOOD