2018 Appalachian Hardwood Manufacturers Resource Guide
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East Coast, Gulf & West Coast

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Appalachian Hardwood Marks Nine Decades

Ninety years and counting!
Appalachian Hardwood Manufacturers, Inc. marks its 90th Anniversary in 2018 with a year-long celebration of its achievements.

The association was founded in October of 1928 by hardwood lumber producers in West Virginia and Ohio. They recognized the need for promotion of the unique qualities of the logs, lumber and products from the region.

The early leaders met with lumber buyers to showcase the features and literally show them the value and yield that is gained from the lumber. AHMI members funded construction of furniture and cabinet prototypes to show manufacturers what could be done with Appalachian Hardwoods.

There have been dozens of promotion projects for species like Oak and Poplar. Others have highlighted the use of character marks, middle and lower grades and more recently the sustainability and legality of the wood.

AHMI members were instrumental in developing a section in the Hardwood Market Report to differentiate "Appalachian" from other regions.

Appalachian became known for the highest quality lumber with "wider width and longer lengths," one advertisement read. "It always pays to demand Appalachian," another one states.

Today, AHMI is committed to the same mission: promoting the logs, lumber and products from the region. Our focus is on the Sustainability and Legality of our timber resource and products.

AHMI introduced Certified Appalachian earlier this year so buyers around the world can be assured the product they receive comes from the Appalachian region and a third-party audit confirms the source and the Sustainability and Legality of the products.

The association and its leaders are focused on new programs for the future for both domestic and international markets.

This guide is a listing of the 200-plus companies who are members of the association. This includes sawmills, concentration yards, wholesalers, foresters, secondary manufacturers and suppliers.

AHMI has three meetings each year with its Annual Meeting late February, the Summer Family Conference the last week of July and fall meetings and tours in October. To learn more about these activities and the work of the association, please visit www.appalachianhardwood.org.

Appalachian Hardwood Manufacturers, Inc.
PO Box 427, High Point, NC 27261
Tel: (336) 885-8315
www.appalachianhardwood.org

Appalachian Hardwood Manufacturers, Inc. Milestones
1928 – Appalachian Hardwood Manufacturers Inc. is formed
1930s – Marketing to furniture, flooring, cabinet makers
1945 – Appalachian Hardwood Forestry Division
Mid 1960s – Presidents Council with Furniture Manufacturers
1966 – Began international programs to Europe and Japan
Mid 1970s – Oak Promotion
Mid 1980s – Poplar Promotion
1991 – Founding Partner in AHEC
1995 – Partner in Hardwood Federation
1996 – Community Involvement Program
1998 – The Height of Beauty - Appalachian
2002 – Demand the Appalachian Standard
2003 – The New Oak Partnership
2007 – Appalachian Hardwood Verified Sustainable
2011 – Appalachian Hardwood Verified Legal
2018 – Certified Appalachian Hardwood

For more information, visit www.appalachianhardwood.org.
Appalachian Region Of The United States

The geographic region of Appalachian Hardwood Manufacturers, Inc. as determined by its Board of Trustees. The logs, lumber, and products manufactured from trees grown within this area may be certified as "Appalachian."

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AHMI OFFICERS, TRUSTEES AND STAFF

Chairman
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John Foley, BPM Lumber Co., PO Box 4277, Lexington, KY 40544 Tel: (859) 685-1120

Nick Ince, Walker Lumber Co., PO Box 60, Woodland, PA 16881 Tel: (814) 857-7642

Tim Parton, Gilkey Lumber Co., 2250 US Hwy. 221 North, Rutherfordton, NC 28139 Tel: (828) 286-9069

Tom Sheets, Blue Ridge Lumber Co., PO Box 89, Fishersville, VA 22939 Tel: (540) 885-5055

Larry Thompson, T&S Hardwoods, 3635 Skyland Drive, Sylva, NC 28779 Tel: (470) 454-3421

Bryan Vernon, Inter-State Hardwoods Company, PO Box 7, Route 250/92, Bartow, WV 24920 Tel: (770) 448-2264

Mel Yoder, Yoder Lumber Co., 4515 Township Rd. 367, Millersburg, OH 44654 Tel: (330) 893-3121

Roy Zangari, Meadow River Lumber Co., PO Box 605, Rainelle, WV 25962 Tel: (304) 438-8060

The Associate Divisions representatives:

Consumer - Gat Caperton, Gat Creek Furniture, 5270 Valley Road, Berkeley Springs, WV 25411

Distributor - Bill Joyce, Middle Tennessee Lumber Co., PO Box 427, Burns, TN 37029 Tel: (615) 740-5100

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www.appalachianhardwood.org

2018 Appalachian Hardwood Resource Guide
**AHMI PRODUCER MEMBERS**

A KEY TO OTHER PRODUCTS AND SERVICES CODE FOR PRODUCER MEMBERS

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**CERTIFICATION SCHEMES**

- **AHVS** - Appalachian Hardwood Verified Sustainable
- **FSC** - Forest Stewardship Council
- **PEFC** - Program for Endorsement of Forest Certification
- **SFI** - Sustainable Forestry Initiative

**COMPANIES**

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With a combination of company owned forestlands and long term wood supply agreements on approximately an additional 400,000 acres (161,878 hectares) of private lands, AWP has and continues to build a strong timber reserve which enables the company to produce the finest Appalachian hardwood products. AWP believes in, and practices sustainable forest management and all AWP facilities are FSC Chain of Custody Certified.

**200 million board feet**

**annual sawmill capacity utilizing**

**the latest thin kerf optimizing technology**

**4.2 million board feet**

**kiln drying capacity**

AWP

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Bob Mohr
Linda Hedrick
Kris Palin
Gerry VanVeenendeal
Tony Fu
Damon Yan
Ed Carr

We manage the resource from the forest to the factory!

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A KEY TO OTHER PRODUCTS AND SERVICES CODE FOR PRODUCER MEMBERS

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### AHVS - Appalachian Hardwood Verified Sustainable
### FSC - Forest Stewardship Council

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## COMPANIES

### GILKEY LUMBER CO., INC.
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Rutherfordton, NC 28139
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Tel: (828) 286-9069
Fax: (828) 286-2892
E-mail: mikeparton@gilkeylumber.com
Web: www.gilkeylumber.com

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### GUTCHESS LUMBER
890 McLean Road, Cortland, NY 13045
Contact: Brian Conklin
bpconklin@gutchess.com
Trudy Burdge, Chris Wickersham
Tel: (607) 753-3393, Fax: (607) 753-9715
Web: www.gutchess.com

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### HAROLD WHITE LUMBER, INC.
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Tel: (606) 784-7573, Fax: (606) 784-2624
E-mail: rwhite@haroldwhitelumber.com
Web: www.haroldwhitelumber.com
Regina Jaynes, Laura White-Brown, Grace Duncan

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### INTER-STATE HARDWOODS COMPANY, INC.
P.O. Box 7, Bartow, WV 24920
Contact: Bryan Vernon, Ron Waithour Junco Felix
Tel: (304) 456-4597
Fax: (304) 456-3416
E-mail: rob@inter-statehardwoods.com.Web: www.inter-statehardwoods.com

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### J&J LOG & LUMBER CORP.
PO Box 1139, Dover Plains, NY 12522
Contact: Robert Cafiero
Tel: (845) 832-6535
Fax: (845) 832-3757
E-mail: rcafiero@msn.com

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### JIM C. HAMER CO.
901 12th Street
Kenova, WV 25530
Contact: Steve Hamer, Jack Hatfield
Tel: (304) 453-6381, Fax: (304) 453-6587
E-mail: shamer@jimchamer.com; jhatfield@jimchamer.com
Web: www.jimchamer.com

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### MEADOW RIVER LUMBER CO.
PO Box 605, Rainelle, WV 25962
Contact: Roy Zangari
Tel: (304) 438-8060
Fax: (304) 438-8203
E-mail: royzangari@yahoo.com
Brent LaFon, Rob Cafiero
Andy Watt

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</table>
YOUR QUALITY IS OUR RESPONSIBILITY.

Trust America's Hardwoods Company.

Trust the on-grade quality of Northwest Hardwoods, America's largest and only coast-to-coast hardwood lumber producer. Our inspection and grading ensures that our lumber quality and appearance are both exceptional and consistent. That's why our customers rank us above other brands—we always live up to our responsibility.
# AHMI PRODUCER MEMBERS

A KEY TO OTHER PRODUCTS AND SERVICES CODE FOR PRODUCER MEMBERS

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<tr>
<th>FLOORING</th>
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<th>RR TIES</th>
<th>WALL PANELING</th>
<th>WHOLESALER</th>
<th>PALLETTS</th>
<th>MOULDIING AND TRIM</th>
<th>HARDWOOD DIMENSION</th>
<th>AROMATIC RED CEDAR</th>
<th>WOODWORKING PLANT</th>
<th>TRUCK AND TRAILER FLOORS</th>
<th>TIMBERS AND PLANKING</th>
<th>CONCENTRATION YARD</th>
<th>COOPERAGE / STAVES</th>
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**AHVS - Appalachian Hardwood Verified Sustainable**

**FSC - Forest Stewardship Council**

**PEFC - Program for Endorsement of Forest Certification**

**SFI - Sustainable Forestry Initiative**

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AHMI PRODUCER MEMBERS

Certified Appalachian Hardwoods Sustainable & Legal
Unmatched Consistency

At Inter-State Hardwoods, our rich history is matched only by the rich color and quality of our hardwoods. For over 70 years buyers and their customers have depended on Inter-State to deliver products that are superior in every detail.

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WEST COAST SALES - (818) 768-2740
SAWMILL/SALES/CORPORATE OFFICE - (304) 456-4597
PO BOX 7, ROUTE 250/92, BARTOW, WV 24920
WWW.INTER-STATEHARDWOODS.COM
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<th>COMPANIES</th>
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AHVS - Appalachian Hardwood Verified Sustainable
FSC - Forest Stewardship Council
AHVS - Appalachian Hardwood Verified Sustainable
FSC - Forest Stewardship Council
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Blue Ridge Lumber Co. has hardwood sawmills and woodworking plants in the Appalachian Region of Virginia. We produce graded rough sawn and quartered/rift sawn lumber ranging in thickness from 4/4 to 16/4. We provide consistent high quality Appalachian Hardwoods to a global market, while practicing sound forest stewardship. We ship both domestically and international from our central Virginia locations.
## AHMI PRODUCER MEMBERS

**A KEY TO OTHER PRODUCTS AND SERVICES CODE FOR PRODUCER MEMBERS**

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<tr>
<th>FLOORING</th>
<th>WALL PANELING</th>
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**AVAILABLE HARDWOOD & SOFTWOOD LUMBER**

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<th>Maple - Soft</th>
<th>Oak - Red</th>
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<th>Poplar</th>
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**COMPANIES**

**AHVS - Appalachian Hardwood Verified Sustainable**

**FSC - Forest Stewardship Council**

**SFI - Sustainable Forestry Initiative**

**SISLER LUMBER CO.**
P.O. Box 40
New Creek, WV 26743
Contact: Eddie Sisler
Tel: (304) 788-7590
Fax: (304) 788-7591
E mail: eddie@sislerlumber.com, sales@sislerlumber.com
Web: www.sislerlumber.com

**SOUTHERN FOREST PRODUCTS**
401 Kent Junction Road
Appalachia, VA 24216
Contacts: Scott Hillman, Jeff Gowder
Tel: (276) 565-0220
Fax: (276) 565-0409
shillman@southernforestproducts.com, jgowder@southernforestproducts.com

**STEPHENS HARDWOODS, LLC**
314 Norma Road, Huntsville, TN 37756
Contacts: Jerry Stephens, Gail Reeves
Tel: (423) 683-2564
Fax: (423) 683-4172
stephenshardwood@highland.net
www.stephenshardwood.com

**STEWARD LUMBER CO., INC.**
PO Box 643, Morristown, TN 37815-0643
Contact: Edgar S. Gray
Tel: (423) 586-3531
Fax: (423) 587-2210
E mail: edgar@stewartlumbercompany.com

**T&S HARDWOODS, INC.**
3835 Skyland Dr., Sylva NC 28779
Contact: Larry Thompson
Tel: (478) 454-3400
Fax: (478) 454-3420
E mail: trisha90@windstream.net
Web: www.tshardwoods.com

**TURMAN LUMBER CO., INC.**
555 Expansion Drive
Hillsville, VA 24343-3777
Contact: Lee Daugherty
Tel: (276) 730-0412
E mail: lee@theturmangroup.com
Ryan Turman (276) 733-4930
Will Brush (276) 733-0668

**TUSCARORA HARDWOODS, INC.**
2240 Shermans Valley Rd. / PO Box 64
Elliottsburg, PA 17024
Contact: Aquillas Peachey, Jason Twigg
Tel: (717) 582-4122
Fax: (717) 582-7438
E mail: sales@tuscarorahardwoods.com, www.tuscarorahardwoods.com
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Rus Gustin
(814) 697-7185
FAX (814) 697-7190

Mailing Address
1716 Honeyeze Road
Shinglehouse
PA 16748
mtarbell@ramforestproducts.com
## AHMI PRODUCER MEMBERS

A KEY TO OTHER PRODUCTS AND SERVICES CODE FOR PRODUCER MEMBERS

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AHVS - Appalachian Hardwood Verified Sustainable
SFI - Sustainable Forestry Initiative
PEFC - Program for Endorsement of Forest Certification

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AHMI introduced the Appalachian Hardwood Verified Sustainable in 2007 to show members producing, distributing and manufacturing sustainable goods from the region. It expanded to include the Appalachian Hardwood Verified Legal in 2011 to show legal products. Lumber certification is a complex issue that has multiple stakeholders from the individual landowner through the retailer of finished goods. AHMI has developed the Appalachian Hardwood and has a third-party company to audit members standards that were approved by AHMI Trustees in January 2018.

The AHMI program certifies companies who purchase logs and lumber from the 344 counties of the Appalachian Region from northern Georgia through western New York. The region’s:

- Forested land has increased 300,000 acres to 65.7 million acres
- Top species are Soft Maple, Red Oak, White Oak, Hard Maple and Yellow Poplar

Certificates are available from member companies that explain the program and confirm participation.

AHMI is a regional trade association headquartered in High Point, NC. Its mission is to promote the hardwood timber and products from the Appalachian Region. This guide is a listing of the 200-plus companies who are members of the association. This includes sawmills, concentration yards, wholesalers, foresters, secondary manufacturers and suppliers.

To learn more about these activities and the work of the association, please visit www.appalachianhardwood.org.

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Fitzpatrick & Weller, Inc., PO Box 490, 12 Mill Street, Ellicottville, NY 14731, Tel: 716-699-2393, Fax: 716-699-2893; Greg Fitzpatrick, Joe Snyder, Dana Fitzpatrick, sales@fitzweller.com, www.fitzweller.com; AHVS, FSC

Flowers Timber Company, Inc. 140 Greenfield Cemetery Road, Seven Springs, NC 28578; Jeremy Flowers, flowerstimber@gmail.com, www.flowerstimber.com; AHVS

Forest Products, Inc., PO Box 1719, Conover, NC 28613, Tel: 828-466-3488, Fax: 828-466-7494; David Kay, david@kayfpi.com, www.kayfpi.com; AHVS

Gilkey Lumber Co., Inc., 2250 US Hwy. 221-North, Rutherfordton, NC 28139, Tel: 828-286-9069, Fax: 828-286-2892; Fred Hardin, fredhardin@gilkeylumber.com, Mike Parton, mikeparton@gilkeylumber.com, www.gilkeylumber.com; AHVS

Granite Hardwoods, Inc., PO Box 226, Granite Falls, NC 28630, Tel: 828-396-3395, Fax: 828-396-8182; Rick McCreary, Ridge DeWitt, Ed Herron, ed@granitehardwoods.com, www.granitehardwoods.com; AHVS

Hutchess Lumber Co., 890 McLean Road, Cortland, NY 13045, Tel: 607-753-3393, Fax: 607-753-9715; Brian Conklin (Sales Manager) 607-753-3393, bpcoklin@gutchess.com, Aman Huang (SE Asia) 607-753-3393, Nasir Chaudhri (Middle East) 607-310-8693, www.gutchess.com; AHVS

Harold White Lumber, Inc., 2920 Flemingsburg Road, Morehead, KY 40351, Tel: 606-784-7573, Fax: 606-784-2624; Ray White, CEO; rwhite@haroldwhitelumber.com, Laura White, laura@haroldwhitelumber.com, Regina Jaynes, rjaynes@haroldwhitelumber.com, Grace Duncan, www.haroldwhitelumber.com; AHVS

Hermitage Hardwood Lumber Sales, 105 Ridgedale Drive, Cookeville, TN 38501, Tel: 931-526-6832, Fax: 931-526-4769, Lawson Maury, lawson@hermitagehardwood.com, Adam Moran, admar@hermitagehardwood.com, Parker Boles, parker@hermitagehardwood.com, Wesley Boles, wesley@hermitagehardwood.com, www.hermitagehardwood.com; AHVS

Highland Hardwood Sales, Inc., 2914 Professional Pkwy. Suite A, Augusta, GA, 30907, Tel: 800-241-3370, Fax: 800-673-3720; Dave Redmond, dave@highlandhardwood.com, Robbie Parrott, www.highlandhardwood.com; AHVS, FSC

Inter-State Hardwoods Co., Inc., PO Box 7, Route 250/92, Bartow, WV 24920, Tel: 304-456-4597, Fax: 304-456-3416; Rob Walthour, rob@inter-statehardwoods.com, Junco Felix, www.interstatehardwoods.com; AHVS, FSC

J.E. Jones Lumber Co., PO Box 12385, New Bern, NC 28561, Tel: 252-638-5717, Fax: 252-638-4860; Jimmy Jones Jr., jejoneslumber@jejoneslumber.com, www.jejoneslumber.com; AHVS

Jim C. Hamer Co., 901 12th Street, Kenova, WV 25530, Tel: 304-453-6381, Fax: 304-453-6587; Steve Hamer, shamer@jimchamer.com, Jack Hatfield, jhatfield@jimchamer.com, www.jimchamer.com; AHVS

Kepley-Frank Hardwoods, 975 Conrad Hill Mine Road, Lexington, NC 27292, Tel. 336-746-5419, Fax 336-746-6177; Jim Kepley, jkepley@kepleyfrank.com, Bart Jenkins, www.kepleyfrank.com; AHVS

Lawrence Lumber Co., 3530 Cansler Circle, Maiden, NC 28650, Tel: 828-428-5601, Fax: 828-428-5602; Steve Leonard, sgleonard@bellsouth.net, David Boythe, davidboythe@gmail.com; Joe Gori, gmgori86@gmail.com, www.lawrencelumber.com; AHVS
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Mayfield Lumber Company, PO Box 848, McMinnville, TN 37111, Tel: 931-668-3252, Fax: 931-668-2363; David Mayfield, david@mayfieldlumber.com, www.mayfieldlumber.com; AHVS

Meadow River Hardwood Lumber Co., LLC, PO Box 605, Rainelle, WV 25962, Tel: 304-438-8060, Fax: 304-438-8203; Bob Cafiero 914-456-3607 (Domestic, Europe, Asia), rcafiero@msn.com; Andy Watt 914-456-3609 (Asia), awatt@jandjlogandlumber.com; Brent LaFon 304-667-0575 (Log Sales), bdlafon@hotmail.com; AHVS

Meriden Hardwoods of PA, Inc., 2495 Old Pittsfield Road, Pittsfield, PA 16340. Tel: 814-563-4614, Fax: 814-563-4624; Brandon Ferman, brandonferman@hotmail.com, www.meridenpa.com; AHVS

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Northwest Hardwoods, 1313 Broadway, Suite 300, Tacoma, WA 98402, Tel: 253-348-2750; Jacob Schriner, jacob.schriner@northwesthardwoods.com, Shawn Dougherty (Asia) 253-336-6717 ext. 1002, Desmond Johnston (Europe) 216-831-3140 ext. 126, www.northwesthardwoods.com; AHVS

Oaks Unlimited, 3530 Jonathan Creek Road, Waynesville, NC 28785, Tel: 828-926-1621, Fax: 828-926-3383; Joe Pryor, mail@oaksunlimited.com, www.oaksunlimited.com; AHVS, FSC

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Penn-Sylvan International, Inc., PO Box 111, Spartansburg, PA 16434, Tel: 814-694-2311, Fax: 814-694-2312; Jay Reese, j.reese@earthlink.net, pennsylvania@earthlink.net, www.pennsylvan.com; AHVS, FSC

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RAM Forest Products, Inc., 1716 Honeoye Road, Shinglehouse, PA 16748, Tel: 814-697-7190; Mike Tarbell, ramsales@frontiernet.net, Rus Gustin, ramsalesrus@frontiernet.net; AHVS

Robert S. Coleman Lumber Co., Inc., 7019 Everona Road, Culpeper, VA 22701, Tel: 540-854-4628, Fax: 540-854-5096; Jamie Coleman, jamie.coelman@hotmail.com, Melissa Coleman, melissa@rscolemanlumber.com, www.rscolemanlumber.com; AHVS

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Rorabaugh Lumber Company, 57 Byers Road, Burnside, PA 15721, Tel: 814-845-2277, Fax: 814-845-7122; Bob Rorabaugh, bob@rorabaughlumbercompany.com, Dan Anna, www.rorabaughlumbercompany.com
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Sonoking Corporation, PO Box 1055, Amherst, NH 03031, Tel: 603-886-4600, Fax: 603-886-4626; Mick Chiang, info@sonoking.com, www.sonoking.com, AHVS

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Tioga Hardwoods, Inc., 12685 State Route 38, Berkshire, NY 13736, Tel: 607-657-8686, Fax: 607-657-8689; Scott Snyder, Chad Cotterill, exportsales@tiogahardwoods.com, www.tiogahardwoods.com; FSC, AHVS

Tradewinds International, PO Box 1359, Conover, NC 28613, Tel: 828-465-2300, Fax: 828-464-1122; Jimmy Smith, Angela Frisbee, twi@tradewindsintl.com, www.tradewindsintl.com; AHVS, PEFC

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Tuscarora Hardwoods, Inc., PO Box 64, 2240 Shermans Valley Road, Elliottsburg, PA 17024, Tel: 717-582-4122, Fax: 717-582-7438; Aquillas Peachey, Jason Twigg, sales@tuscarorahardwoods.com, www.tuscarorahardwoods.com; AHVS

W.M. Cramer Lumber Co., P.O. Box 2888, Hickory, NC 28603, Tel: 828-397-7481, Fax: 828-397-3763; wmc@cramerlumber.com, Rick Burnett or Torrey Clark 706-736-2622, rburnett@cramerlumber.com, www.cramerlumber.com; AHVS

Wagner Lumber Co., 4060 Gaskill Road, Owego, NY 13827, Tel: 607-687-5362, Fax: 607-687-2633; Steve Houseknecht, shouseknecht@aol.com, Phillip Houseknecht, philip@wagnerhardwoods.com, www.wagnerlumber.com; AHVS

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Y&Y Hardwoods, LLC, 626 John Young Road, Lexington, NC 27292, Tel: 336-476-6104, Fax: 336-476-6103; Doug Younts, doug@yyhardwoods.com, Bill Phillips, Chad Beck; AHVS, FSC

Yoder Lumber Co., Inc., 4515 Township Road 367, Millersburg, OH 44654, Tel: 330-893-3121, Fax: 330-893-3031; Paul Dow-330-893-3121 ext. 109, pauld@yoderlumber.com, Lei Zhao 86-13917175857322, zhao@yoderlumber.com, www.yoderlumber.com
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**Continental Underwriters, Inc.**, 4901 Dickens Road, Suite 110, Richmond, VA 23230, Tel: 804-643-7800, Fax: 804-643-5800; C. Preston Herrington, Preston@contund.com, Melissa Berry, melissa@contund.com, www.contund.com

**Cooper Machine Co.**, P.O. Box 550, Wadley, GA 30477, Tel: 478-252-5885, Fax: 478-252-1866; Frances Cooper Byrd, fbyrd@coopermachine.com, www.coopermachine.com

**Corley Manufacturing Co.**, PO Box 471, Chattanooga, TN 37401, Tel: 423-698-0284 ext. 123, Fax: 423-622-3258; Chuck Boaz, Jack Corley, sales@corleymgf.com, www.corleymgf.com

**Dominion Risk Advisors**, PO Box 833, Roanoke, VA 24004, Tel: 540-366-7475, Fax: 855-366-7475; Duke Baldridge, baldridge@domrisk.com, www.domrisk.com

**eLIMBS, LLC**, 2730 Washington Blvd., Belpre, OH 45714, Tel: 888-520-1951, Fax: 866-739-0336; Amy Coyner, acoyner@elimbs.com, Mackenzie MacIntyre, mmacintyre@elimbs.com, Courtney Earl, cearl@elimbs.com, www.elimbs.com

**Engle-Hambright & Davies, Inc.**, 266 Treasure Lake, Dubois, PA 15801, Tel: 814-299-8590, Fax: 814-299-8587; Jeff Stenta, jmstenta@ehd-ins.com, www.ehd-ins.com

**Farm Credit of the Virginias**, PO Box 2041, Elkins, WV 26241, Tel: 304-636-5432, Fax: 304-636-2220; Mark N. Haddix, mhaddix@fcvirginia.com

**Forestry Systems Inc.**, 4105 Oak Ridge Road, Summerfield, NC 27358, Tel: 336-643-9663, Fax: 336-643-9345; Justin Jenks, justin@forestrysystems.com, Patrick Jenks, Mike Price, www.forestrysystems.com

**Froedge Machine & Supply Co., Inc.**, 317 Radio Station Rd., Tompkinsville, KY 42167, Tel: 270-535-4360; Fax: 270-487-9479. Tom Froedge, ht.froedge@froedge.com, www.froedge.com

**GW Mountcastle Insurance**, 307 West Center Street, Lexington, NC 27292, Tel: 336-249-5698; Ryan Harman, rharman@mountcastleinsurance.com, www.mountcastleinsurance.com

**Hardwood Review**, PO Box 471307, Charlotte, NC 28273, Tel: 704-543-4408, Fax: 704-543-4411; George B. Barrett, george.barrett@hardwoodreview.com, www.hardwoodreview.com

**Industrial Appraisal Co.**, Two Gateway Center, 603 Stanwix Street, Suite 1500, Pittsburgh, PA 15222, Tel: 412-208-1730, Fax: 412-471-1758; John Pfeffer, jpeffer@indappr.com, Dan Horgos, dhorgos@indappr.com, www.indappr.com

**ISE Fleet Services**, 2850 Coral Court, Suite 100, Coralville, IA 52241, Tel: 913-859-0394; Steve Katz, stevekatz@isefleetservices.com, www.isefleetservices.com

**ISK Biocides, Inc.**, 416 East Brooks Road, Memphis, TN 38109-2931, Tel: 901-344-5350, Fax: 901-344-5388; Lance Johnson, johnsonl@iskbiocides.com, Kenny Michaels 301-616-6722, michaelsk@iskbiocides.com, www.iskbiocides.com

**Laufner Group International**, 20 Vesey Street, Suite 601, New York, NY 10007, Tel: 212-945-6000, Fax: 212-945-3324; Michael D’Angelo, miked@laufner.com, www.laufner.com

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Stringer Industries, PO Box 450, Tylertown, MS 39667, Tel: 601-876-3376, Fax: 601-876-2143; Taylor Stringer, taylor@stringerind.com, www.stringerind.com

TJT Consulting, 4001 Legion Drive, Hamburg, NY 14075, Tel: 716-649-4460, Fax: 716-649-4626; Robert D. Case, rcase@tjt4001.com, www.tjt4001.com

TMX Shipping Company, Inc., 727 Arendell Street, PO Box 747, Morehead City, NC 28557, Tel: 252-726-1111, Fax: 252-726-9097; Curtis Struyk, cstruyk@tmxship.com, info@tmxship.com, www.tmxship.com

Tradelanes Inc., 61 St. Joseph Street, Suite 1000, Mobile, AL 36602, Tel: 251-343-8031, Fax: 251-343-8231; Kurt Sumrall, kurt@tradelanes.com, www.tradelanes.com

TradeTec Computer Systems, LTD, 1010 Herring Gull Way, Parksville, BC V9P 1R2, Canada, Tel: 250-954-0414, Fax: 250-954-0416; Chris Penney, cpenney@tradetec.com; Laurie McCabe, lmccabe@tradetec.com; www.tradetec.com

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Application for Membership

Appalachian Hardwood Manufacturers, Inc. represents Producer members from 12 states and associate members in Distributor, Consumer, Export, Forestry and Supplier divisions from around the world. Our programs and projects are administered by trustees for the sole purpose of promoting Appalachian hardwoods to wood consumers around the world.

The following is an application for membership into Appalachian Hardwood Manufacturers, Inc. By completing this application, the undersigned agrees that all information is factual and that the application will be reviewed by the AHMI Board of Trustees before acceptance.

The following is the list of AHMI membership divisions:

**Producer** - Companies operating in the Appalachian region that produce lumber and products.

**Distributor** - Companies that distribute Appalachian lumber and products, but do not operate a sawmill within the region.

**Export** - Producer or Distributor Member companies that Export Appalachian Lumber and wish to be included on the AHMI Export list. *(additional fee)*

**Forestry** - Companies or individuals with Appalachian land ownership, or operating as a consulting forester within the region.

**Consumer** - Companies that purchase Appalachian products.

**Supplier** - Companies that provide equipment or services to industry.

Name________________________________________________________________________

Company ____________________________________________________________________

P. O. Box __________________Street  ____________________________________________

City_______________________________________State__________Zip_________________

Telephone:_____________________________Fax:_____________________________

E mail ________________________________________________________________

Web __________________________________________________________________

do hereby apply for affiliation with Appalachian Hardwood Manufacturers, Inc. in the appropriate division that is checked on the reverse of this application.

Signed_____________________________________________  Date___________________

Credit Card _____________________________   Exp______   Sec. Code _____  Zip_______

Amount $___________ *(see membership category on reverse)*

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Please follow us today and share our accounts with others in the hardwood industry to get our Solid Appalachian Hardwood message out.
Please check the appropriate category.

☐ **Producer**  Companies that operate a sawmill within the Appalachian region. Dues are paid on monthly grade lumber production and invoiced on the 1st day of the following month.

<table>
<thead>
<tr>
<th>Monthly Board Footage Production</th>
<th>Monthly Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 to 250,000</td>
<td>$100</td>
</tr>
<tr>
<td>251,000 to 375,000</td>
<td>$150</td>
</tr>
<tr>
<td>376,000 to 500,000</td>
<td>$200</td>
</tr>
<tr>
<td>501,000 and over</td>
<td>*See note</td>
</tr>
</tbody>
</table>

*Note: Those members exceeding 501,000 board feet production per month pay $.35 per thousand on production. Maximum dues annually are $12,000.

☐ **Exporter** - Subcategory of Producer and Distributor Divisions for companies that export Appalachian Lumber. Annual fee of $200 in addition to Producer or Distributor dues includes separate listing in the Resource Guide and website. These companies receive international trade leads from a variety of sources.

☐ **Distributor**  Companies that sell Appalachian lumber but do not operate a sawmill. Dues are based on annual sales of Appalachian hardwood lumber.

**DUES:** $500 for $0-5 million in sales; $1,000 for $5-10 million in sales; $1,200 for $10-15 million in sales; $1,500 for $15 - 20 million in sales; $2,000 for over $20 million in sales

☐ **Exporter** - Subcategory of Producer and Distributor Divisions for companies that export Appalachian Lumber. Annual fee of $200 in addition to Producer or Distributor dues includes separate listing in the Resource Guide and website. These companies receive international trade leads from a variety of sources.

☐ **Consumer**  Companies that utilize and manufacture products from Appalachian lumber qualify for membership in the Consumer Division. Dues are $250 annually. In consideration of the payment of dues, it is understood that AHMI agrees to offer general membership services and include our name as an "Associate Member" in membership lists prepared for distribution.

☐ **Forestry**  AHMI’s Forestry Division has two categories. Landowner members are individuals or companies who own land for timber production and dues are $500 annually. Consulting forester members are individuals/companies who assist landowners in managing land for timber production but do not own the land. Dues are $100 annually.

☐ **Supplier**  Companies that provide equipment and/or services to the forest products industry in the Appalachian region qualify for membership in the Supplier Division. Dues are $500 annually. In consideration of the payment of dues, it is understood that Appalachian Hardwood Manufacturers, Inc., agrees to offer general membership services and include our name as an “Associate Member” in membership lists prepared for distribution.

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